

Vickie L. Milazzo, RN, MSN, JD

Biography



Inc. Top 10 Entrepreneur Vickie L. Milazzo, RN, MSN, JD is founder and president of Vickie Milazzo Institute. Vickie single-handedly pioneered the field of legal nurse consulting in 1982. According to *The New York Times*, she “crossed nursing with the law and created a new profession.” Her master’s degree in nursing, with a concentration in education, and her law degree uniquely qualified Vickie to invent this profitable career opportunity for RNs.

Vickie Changed the Face of Nursing

Named by *Inc.* magazine as one of the Top 5000 Fastest-Growing Private Companies in America, the Institute is the oldest and largest legal nurse consulting training institute and the only publishing company exclusively devoted to this field. Vickie created the trademark CLNC® Certification Program, the first national legal nurse consulting certification. She then built the *National Alliance of Certified Legal Nurse Consultants* (NACLNC®), a professional association of approximately 3,500 members. Nationally recognized by attorneys, the CLNC® Certification is the official certification of the NACLNC® Association.

Vickie has trained, coached and mentored more than 25,000 RNs as Certified Legal Nurse Consultants^{CM}, empowering them to take control of their lives, create exciting nursing careers and achieve financial freedom. She is recognized as the nation’s expert on legal nurse consulting and as a dynamic role model by tens of thousands of nurses. Her company was named by *Inc.* magazine as one of the Top 50 Education Companies in America. Vickie teaches the innovative business strategies that changed the face of nursing and earned her a place on the national list of *Inc.* Top 10 Entrepreneurs.

New York Times Bestselling Author Defines the Standards for Legal Nurse Consulting

She is the author of the *New York Times* Bestseller, *Wicked Success Is Inside Every Woman*, published by John Wiley & Sons, Inc. and the *Wall Street Journal* bestseller, *Inside Every Woman: Using the 10 Strengths You Didn’t Know You Had to Get the Career and Life You Want Now*.

Vickie is the author of the national bestsellers *Core Curriculum for Legal Nurse Consulting*® textbook; the CLNC® Certification Program; the Private and NACLNC® Apprenticeships; *I Am a Successful CLNC® Success Journal*; *Create Your Own Magic for CLNC® Success, Second Edition*; and *Flash 55 Promotions: 55 FREE Ways to Promote Your CLNC® Business, Second Edition*. She is a contributor to the *Nursing Leadership Encyclopedia* and is coauthor of several books: *101 Great Ways to Improve Your Life*; *Rising to the Top* coauthored with Jim Rohn and Jack Canfield; and *Roadmap to Success* coauthored with Ken Blanchard and Stephen Covey. Vickie is the author of “*Vickie’s Legal Nurse Consultant Blog*” at LegalNurse.com/VickiesBlog.

As the authoritative educator in her field, Vickie has been featured or profiled in numerous publications, including *The New York Times*, *Women’s Health*, *Chicago Tribune*, *Success Magazine*, *St. Louis Post-Dispatch*, *Houston Woman Magazine*, *NurseWeek*, *Entrepreneur*, *Small Business Success*, *Cincinnati Enquirer*, *Houston Chronicle*, *Investor’s Business Daily*, *Pittsburgh Business Times*, *Ladies Home Journal*™, *Texas Bar Journal*, Knight Ridder Media Services, *Los Angeles Times*, *Philadelphia Inquirer*, *Working Nurse*, *Baltimore Sun*, *Fort Worth Star-Telegram*, various Gannett publications and in more than 220 newspapers reaching 16.6 million readers.

Her work has been published everywhere from *USA Today* and *Seventeen* to *PINK* magazine and in many nursing, legal and business media, such as TIME.com, MSNBC.com, StartupNation.com, YoungUpstarts.com, *Lawyers USA*, *Nursing Spectrum*, *Forensic Nurse*, *American Journal of Nursing*, *National Medical-Legal Reporter*, *Association of Trial Lawyers of America Newsletter* and *Entrepreneur's StartUps*.

A nationally acclaimed keynote speaker and member of the National Speakers Association, Vickie has spoken for groups such as the American Association for Justice, The Oprah Winfrey Boys & Girls Club, Texas Trial Lawyers Association, Farmers Insurance, Oncology Nursing Society, eWomen Network, the Kripalu Center for Yoga and Health and other business and professional organizations.

Vickie's Nationwide Media Attention Spotlights the CLNC® Profession

Vickie has appeared on national TV, including *FOX & Friends* and FOX Business Network in New York City, KCAL in Los Angeles, KHOU and KRIV in Houston, as an expert on legal nurse consulting, entrepreneurship and career advancement. As a contributor to the National Public Radio program, *This I Believe®*, she shared her success strategies with NPR listeners. NPR has an audience of more than 26 million listeners. She has also been featured on over 200 other national and local radio stations, reaching more than 20 million listeners, including XM Satellite Radio, Sirius Satellite Radio, KMAZ (Los Angeles), WONX (Chicago), WWAM (Philadelphia), WKNH (Boston) and WFNY (NYC). Vickie's favorite TV appearance was when she was interviewed by Alisyn Camerota on *FOX & Friends*, a national show with up to two million viewers. Her other television appearances include ABC, CBS, FOX, NBC, *At Home Live*, Better TV (New York), *Great Day Houston*, *The CEO Show*, Bloomberg TV and dozens more.

Vickie earned her bachelor of science in nursing at the University of St. Thomas and her master of science in nursing at Texas Woman's University, both in Houston. She earned her juris doctor at South Texas College of Law.

Awards and Recognition

Vickie's many awards and honors include:

- *New York Times* Bestselling Author
- *Inc.* Top 10 Entrepreneur – one of the top 10 entrepreneurs in the nation
- *Inc.* Top 5000 Fastest-Growing Private Company in America
- *Inc.* Top 50 Education Company in America
- Stevie® Award (Business's Oscar) for Women Entrepreneurs – Mentor of the Year
- *USA Today* Bestselling Author
- *Wall Street Journal* Bestselling Author
- *Inc.* Bestselling Business Author
- Most Innovative Small Business by Pitney Bowes
- Top 100 Small Business in Houston
- Top 25 Woman-Owned Business in Houston
- Top 50 Fastest-Growing Woman-Owned Business in Houston
- Telly Award for Video Presentation Production
- Top 50 Most Influential Woman in Houston
- *NurseWeek* Nursing Excellence Award for Advancing the Profession
- Susan G. Komen Hope Award for Ambassadorship

Mentor of the Year Transforms Careers

In all her work Vickie openly shares her practical and proven strategies as she coaches and mentors nurses to take charge of their professional destiny. Vickie is a powerful advocate for women in business and for nurses. Her vision is to revolutionize nursing careers one RN at a time. Her audiences are transformed and inspired to action by her extensive business expertise, irresistible drive and vibrant energy. The most common refrain from nurses attending her seminars is, "She changed my life!"