FALL SALE EXPIRES SEPTEMBER 27, 2019

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KISS YOUR 12-HOUR SHIFTS GOODBYE!

FREE MENTORING!

PROVEN CLNC Certification Systems

THE PIONEER IN LEGAL NURSE CONSULTING CERTIFICATION SINCE 1982

FALL SALE PRICES AS LOW AS $2,997

GET CERTIFIED IN 40 HOURS (ONLINE VIDEO PROGRAM)

EARN UP TO $150/hr

FALL SALE EXPIRES SEPTEMBER 27, 2019
In This Issue

Featured CLNC® Success Story

“I own a home, provide for my children and am financially independent. My income has multiplied every year...” Page 8

“Legal nurse consultants have earned ... $150 [an hour] ... Compared to what physicians usually charge, nurse consultants have become a cost-effective solution...” Page 13

A Lawyer’s Perspective

“Any attorney is foolish not to take advantage of the skills and talent available from RNs like Vickie and the CLNC® consultants who have mastered her system. No one else could do what they can do to save me time and money...” Page 13

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Because I KNOW my proven CLNC® Certification Systems work, I PERSONALLY GUARANTEE them for 30 days.

30-Day RISK-FREE Guarantee Page 15

Have questions? Want to chat?
Our specialists are here to help. Give us a call, 800.880.0944

800.880.0944
Mon.-Fri. 8:30am - 4:30pm (CST)
Dear Future CLNC® Consultant,

I’m excited to share with you our newest Certified Legal Nurse Consultant™ Certification Catalog. Study the CLNC® Online Certification Program (smart phone, tablet or computer) with 40 hours of video from the comfort of your home. You’ll feel like I’m right there with you. I promise.

In this catalog you’ll find all the information you need to decide which CLNC® Certification System (VIP, Executive or Basic) is right for you. While the VIP CLNC® Certification System is our best seller because of the unlimited priority CLNC® Mentoring, the Basic CLNC® Certification System provides everything you need to get started and consult on your first case.

I could go on but I want you to see for yourself. So turn the page and get started! And please know we are here to answer any questions you have.

Vickie L. Milazzo, RN, MSN, JD
Get Certified in Just 40 Hours (1 Week)

Online — Make Your Own Schedule

The first step to becoming a CLNC® consultant is getting certified. Developed and implemented by the nation’s oldest and largest legal nurse consulting training institute founded in 1982, this is the first and most credible national certification.

Online

Our CLNC® Online Certification Program allows you to study around your busy schedule. With 40 hours of video you will feel like you are learning up close and personal with Vickie.

• Study this program at your own pace on your computer, smart phone or tablet.
• Review the program as often as you like to master every detail. Experts say repetition increases the ability to translate learning into action.
• Call the Institute with any questions you have while studying the CLNC® Certification Program.
• Take your CLNC® Certification Exam online. One exam fee is included in the cost of the program.

You have up to one year from the date of purchase to complete the CLNC® Online Certification Program.

This activity provides 44.63 contact hours for the nurse. The learner-paced contact hours expire 1 year after purchase.

“I chose to obtain my certification through Vickie Milazzo Institute because it was the one and only program I found that met all of my needs and expectations: Validity, accreditation, support, recognition and a turn-key system.

The success and longevity of Vickie Milazzo Institute’s CLNC® Certification Program as well as so many of the graduates validate the program. Certification through Vickie Milazzo Institute includes membership in the National Alliance of Certified Legal Nurse Consultants (NACLNC®) which provides an added level of professional networking.

The support available is second to none and includes mentoring, business development and marketing assistance. The personal, hands-on attention that Vickie and her team take in the success of every Certified Legal Nurse Consultant makes this program unlike any other. Vickie Milazzo Institute is the most recognized and respected legal nurse consulting program in the legal community, and by adding the (NACLNC®) member seal to my marketing material, an unexpected level of recognition was immediately achieved.”

ROBERT MALAER, RN, MSN, PMHN, SAFE, CNLCP, CALM, CLNC, OREGON

What qualifications do you need to become a CLNC® consultant?

As an RN, you already possess the foundation of skills you’ll need to be a successful Certified Legal Nurse ConsultantSM.

• No BSN required. You only need an active RN license.
• No legal nurse consulting experience required.
• You only need CLNC® training by Vickie Milazzo Institute.

Vickie Milazzo Institute is accredited as a provider of continuing nursing education by the American Nurses Credentialing Center’s Commission on Accreditation.
THE ROLE OF THE CERTIFIED LEGAL NURSE CONSULTANT™
- 7 types of legal cases on which you can consult.
- Distinctions between the testifying expert and the consulting expert.
- 30 specific CLNC® services you can provide to attorneys.

THE LITIGATION PROCESS
- The pre-litigation phase of a lawsuit.
- The 10 key stages of litigation and your role in each.

THEORIES OF LIABILITY AND DEFENSES
- Learn how various legal theories affect your role in medical malpractice, products liability, toxic tort, workers’ compensation and personal injury cases.

ANATOMY OF PERSONAL INJURY, PRODUCTS LIABILITY, TOXIC TORT AND WORKERS’ COMPENSATION CASES
- General personal injury and medical malpractice.
- Products liability.
- Toxic tort cases.
- Work-related injuries.

HOW TO SCREEN MEDICAL-RELATED CASES EFFECTIVELY AND EFFICIENTLY
- 4 legal elements you must know to analyze a case.
- What Certified Legal Nurse Consultants™ need to screen a case.
- Master the principles of screening.
- Complete your initial screening opinion within 5 hours with our simple-to-use screening form.
- Model for communicating the screening opinion.
- PLUS: Hands-on case evaluation workshop.

COMPREHENSIVE CASE EVALUATION STRATEGIES AND REPORT WRITING TECHNIQUES
- 21 Steps for evaluating medical-related cases effectively.
- Report formats for brief to comprehensive reports.
- Components of the report for consulting experts and testifying experts.
- 40 report writing strategies for presenting your opinions professionally and with confidence.
- Plaintiff deviations used in medical malpractice cases.

HOW TO RESEARCH MEDICAL-RELATED CASES
- Select and access the best authoritative information from databases, information brokers and the Internet.
- Strengthen your opinion and the case by citing the research and standards.

STANDARDS OF CARE
- Defining standards of care – what they are and why they are used.
- Sources indicative of standards of care.
- Obtaining all relevant standards and guidelines.
- How attorneys use standards of care in the courtroom.
- Implications of standards for plaintiff and defense clients.
- Research 9 required sources for standards of care.
- Common defenses related to SOC.
- Analyzing policies and procedures of the defendant healthcare facility.

HELPING ATTORNEYS WITH DISCOVERY
- Assist your attorney-client with discovery.
- Implement 11 guidelines for drafting discovery.
- Types of interrogatories directed to defendants.
- Types of requests for production directed to defendants.
- Types of interrogatories directed to plaintiffs.
- Types of requests for production directed to plaintiffs.

HELPING ATTORNEYS DEVELOP DEMONSTRATIVE EVIDENCE
- Purpose of demonstrative evidence.
- Media used for demonstrative evidence.
- Principles of conceptualizing and developing demonstrative evidence.
- Working with a graphics consultant.
- Admissibility of demonstrative evidence.
- Assist the attorney with applying 10 types of demonstrative evidence to any type of case.

THE ROLE OF THE NURSE AS A TESTIFYING EXPERT
- Master 100 strategies for testifying or assisting your attorney-client in preparing expert witnesses.

LOCATING AND WORKING WITH TESTIFYING EXPERTS
- Assessing qualifications of potential testifying experts.
- 16 sources for finding qualified testifying experts.
- Fees for locating expert witnesses.
- 14 steps for working effectively with experts.

HOW TO FORMULATE AND NEGOTIATE CONTRACTS
- Contract negotiation strategies.
- Sample contracts and letters of agreement for subcontractors, experts and attorney-clients.

LEGAL AND ETHICAL ISSUES
- Avoid conflicts of interest.
- Understand confidentiality issues affecting the CLNC® consultant.

DEVELOPING A MARKETING STRATEGY FOR YOUR CLNC® BUSINESS
- 4 elements of effective marketing.
- 13 proven methods for locating attorney-clients.
- Create a profitable, low-budget marketing plan that works.

SUCCESSFUL INTERVIEW STRATEGIES
- 30 strategies for achieving successful client interviews.
- Answer 18 common attorney interview questions with ease.
- Learn how to leave every interview with a new case in hand.

BUSINESS DEVELOPMENT PRINCIPLES
- Negotiate your fee to earn $125-$150/hr.
- Set up and manage your business for profitability with the Institute’s proven business principles.
- Expand your CLNC® business through CLNC® subcontractors.

& MORE!

Acquire a specialized skillset that is worth up to $150/hr with the CLNC® training and your CLNC® Certification.

Nowhere else can attorneys find this level of cost-effective expertise for reviewing electronic medical records and understanding the terminology and subtleties of the healthcare system.
CLNC® Online Video Certification Program

Taught by Vickie herself, Vickie Milazzo Institute’s CLNC® Certification Program is the proven industry standard for legal nurse consulting certification. Developed and perfected through 37 years of legal nurse consulting experience, the CLNC® Certification Program gives you the essential foundation for building your CLNC® business.

Covering topics from how you fit into the litigation process to how to analyze medical-related cases, the CLNC® Certification Program is packed with Vickie’s vast experience plus that of thousands of practicing CLNC® consultants who Vickie and her business team have trained and mentored.

Core Curriculum

Core Curriculum for Legal Nurse Consulting®
by VICKIE L. MILAZZO, RN, MSN, JD

The Core Curriculum for Legal Nurse Consulting® textbook is the standard for comprehensive, professional training in the legal nurse consulting field. Written by Vickie herself, this authoritative textbook contains the body of knowledge you’ll master to receive the CLNC® Certification. Taught by the pioneer of legal nurse consulting, the CLNC® Certification Program gives you the essential foundation for starting and growing your CLNC® business.

CLNC® Certification Exam

Attorneys nationwide recognize and trust the trademark CLNC® Certification and the specialized professional training it represents. The CLNC® Certification is the official certification of the National Alliance of Certified Legal Nurse Consultants (NACLNC®).

You will take the CLNC® Certification Exam online after completion of the CLNC® Online Certification Program.

CLNC® Marketing Center

Start marketing to attorneys immediately. Launch your CLNC® business with the CLNC® Marketing Templates in our exclusive CLNC® Marketing Center. You don’t have to spend time and money to design your promotional package. Vickie and our expert writers and professional designers have done it for you. Our CLNC® Marketing Templates will save you thousands of dollars.

All you do is select the marketing materials you want to purchase and add your contact details. Then simply place your order and your CLNC® Marketing Essentials will be delivered to you. Choose from brochures, business cards, letterhead, envelopes, CLNC® Wear, promotional items and more!

FREE Mentoring from Vickie and the CLNC® Pros

Receive FREE coaching and mentoring with any CLNC® Certification System. You receive free mentoring for every question you have for one year from date of purchase. You can rely on Vickie and full-time practicing CLNC® Mentors to guide you every step of the way.
6. FREE Listing in the NACLNC® Online Directory

Instant National Exposure to Attorneys in Every State

The Institute promotes your CLNC® business nationally to more than 1,800,000 attorneys in the U.S. Your FREE Directory listing appears 24/7 in the largest directory of legal nurse consultants and is the centerpiece of your Internet marketing strategy.

7. NACLNC® Association Membership Benefits

As a Certified Legal Nurse Consultant™, you receive FREE membership in the National Alliance of Certified Legal Nurse Consultants (NACLNC®), the world’s largest legal nurse consulting association with thousands of members.

• Instant Professional Network for consulting and subcontracting with thousands of CLNC® consultants nationwide.

• Advanced Legal Nurse Consulting Webinars exclusive to CLNC® consultants.

• CLNC® Registered Certification Mark added to your credentials. CLNC® is a federally registered trademark and represents the official certification of the National Alliance of Certified Legal Nurse Consultants (NACLNC®).

• Exclusive Resources for CLNC® Consultants — Vickie Milazzo Institute is the leader in developing cutting-edge products for CLNC® consultants.

• FREE NACLNC® Association Online Benefits — Extensive online resources and templates available exclusively to NACLNC® members only.

“My first case as a legal nurse consultant paid me more than double my investment to become a Certified Legal Nurse Consultant™!”

ZIAD ALSOKARY, CRNA, ARNP, MS, MSN, CNS, CCRN, CLNC, FLORIDA

“I have never experienced such a high-class, gold-standard program like this one. Vickie offers way, way more than I could ever imagine. Many universities could take lessons from Vickie! In my opinion, the cost of the CLNC® Certification Program is a drop in the bucket compared to what I have already received ... and I’m just getting started.”

PATRICIA SELLARS FRITH, RN, MSN, PHD, CLNC, IDAHO
I was going through a divorce and had primary custody of my three children, ages 4, 6 and 8. I was depressed, sleep-deprived, stressed, short-tempered, financially upside-down and in debt. I felt like I was on a sinking ship. Convinced legal nurse consulting was my way out of debt, I decided to become a Certified Legal Nurse Consultant (CLNC®). I attended Vickie Milazzo Institute’s CLNC® Certification Seminar. Vickie is incredibly motivating, energetic, upbeat and positive. She knows how to speak to a nurse’s heart. Her CLNC® Certification Program gave me the tools to become an independent business owner. Vickie is my inspiration as a keen-minded businesswoman who openly shares her secrets. Thanks to Vickie Milazzo Institute’s CLNC® Certification Program, I own a home, provide for my children and am financially independent. My income has multiplied every year. While in transition from part time to full time, my consulting revenues were $85,000. The next year I hired my first employee and massively exceeded my goal of grossing $200,000. After eight years in business I exceeded $1,000,000 in revenues as a CLNC® consultant.

Vickie lives her mission, “Revolutionizing Nursing Careers One RN at a Time.” I’m a categorical example of one of those careers she revolutionized. I thank Vickie for the motivation and education to become a CLNC® success.

LYNN HYDO, RN, MBA, CLNC, NEW YORK

SUZANNE ARRAGG, RN, BSN, CDONA/LTC, CLNC, CALIFORNIA
9. 71 Advanced CLNC®
Practice-Building Programs

Gain access to an exclusive library of audio presentations and textbooks covering every possible legal nurse consulting topic. You’ll quickly grow your CLNC® business with this advanced collection of time-tested strategies from me and the most successful CLNC® Pros in the industry.

“Next to the births of my two sons, this has been the most exciting experience of my life.”

ROBIN CALDWELL, RN, CLNC, TEXAS

10. 79 Medical-Related Case Reports

Real Cases You’ll Refer to Over and Over Again

Learn from the best. Vickie L. Milazzo, RN, MSN, JD and the most successful CLNC® Pros in the country guide you in developing thorough, memorable reports. Discover winning formats. Become an expert in case study analysis. And gain access to hundreds of phrases you’ll use over and over again in your own reports — your foremost marketing strategy proven to gain you repeat business and referrals.

“Legal nurse consulting has changed my life in so many wonderful ways. I’ve got a young family that is rapidly growing. Being a CLNC® consultant gives me the freedom when the kids are home to say, ‘Okay. Let’s take the day off and go to the park and have fun.’ And it’s brought me closer to my family.”

SUSAN FAFOLLETTE, RN, BSN, CDMS, CLNC, UTAH

1. Myocardial Infarction
2. Anaphylaxis
3. Head Injury
4. Neuroleptic Malignant Syndrome
5. Defective All-Terrain Vehicle
6. Fetal Distress
7. Brief Reports, Compilation of 5
8. Moderate Reports, Compilation of 3
9. Personal Injury Cases, Compilation of 9
10. Pregnancy-Induced Hypertension
11. Premature Labor
12. Hysterectomy Complications
13. Fracture
14. Undiagnosed Stress Fracture
15. Pediatric Arrest
16. Rocky Mountain Spotted Fever
17. Pediatric Viral Pneumonia
18. Pediatric Sepsis
19. Sepsis
20. Motor Vehicle Accident
21. Acute Respiratory Distress
22. Asphyxiation Cases, Compilation of 2
23. Pulmonary Edema
24. Gastric Aspiration
25. Gunshot Wound
26. Nursing Home Neglect
27. Pressure Ulcers
28. Long Term Care/Rehab Cases, Compilation of 6
29. Care Facility Cases, Compilation of 3
30. Long Term Care Cases, Compilation of 5
31. Testifying Expert Reports, Compilation of 4
32. Life Care Plan — MVA
33. Respiratory Failure — MVA
34. Cholecystectomy
35. Coronary Artery Bypass Graft
36. Rectal Cancer
37. Mitral Stenosis
38. Medication Error
39. Retained Sponge
40. Labor Induction
41. Respiratory Depression
42. Undiagnosed Sepsis
43. Criminal Cases, Compilation of 8
44. Life Care Plan — MVA
45. Respiratory Failure — MVA
46. Cholecystectomy
47. Coronary Artery Bypass Graft
48. Rectal Cancer
49. Mitral Stenosis
50. Medication Error
51. Retained Sponge
52. Labor Induction
53. Respiratory Depression
54. Undiagnosed Sepsis
55. Criminal Cases, Compilation of 8
11. 11 Contracts for Your CLNC® Business

Plus Contracts Textbook
You will save thousands of dollars with the 11 different contracts that you will immediately put to use in your CLNC® business. Plus you receive the Contracts! Contracts! Contracts! textbook. You can depend on Vickie L. Milazzo, RN, MSN, JD and Thomas M. Ziemba, BS, JD, the experts in contract preparation and negotiation.

“The VIP CLNC® Certification System works! Before I even got home from the CLNC® Certification Seminar and NACLNC® Apprenticeship, an attorney called me. He saw my listing in the NACLNC® Online Directory. The next day I was in his office confidently discussing a case.”

PHYLLIS WEIR, RN, CLNC, TEXAS

12. New CLNC® Products Delivered to You Every Year for FREE

Exclusive FREE online access to the most up-to-date case reports, Advanced CLNC® Practice-Building Programs and new CLNC® products — all provided to you FREE because we promise to keep you on the cutting edge of the legal nurse consulting industry.

“Recharge you life and career!” Many of your RN peers are already doing it ... and you can, too!

VICKIE L. MILAZZO, RN, MSN, JD & INC. TOP 10 ENTREPRENEUR

“You want a legal nurse consultant program that cares about your success. Bottom line – Most legal nurse consultant programs do not necessarily care whether you achieve success as a legal nurse; they are in business to make money and that’s it. Vickie Milazzo Institute’s caring attitude starts at the top with Vickie herself, and runs through the Institute with her staff and all of the CLNC® Mentors who work one-on-one with the Certified Legal Nurse ConsultantsCM. There is no one, hands down who cares more about helping nurses change their lives than Vickie Milazzo. When a CLNC® consultant reaches out for help, they receive it.”

JANE HURST, RN, CLNC, OHIO

“Free mentoring is a valuable resource for a newly certified legal nurse consultant. What Vickie Milazzo Institute offers that no other program does is responsive customer service and mentoring throughout the CLNC® Certification process and launch of your CLNC® business. Being able to reach out to the Institute whether you have a question related to screening cases, marketing or report writing is an incredible resource and the CLNC® Mentors are there to answer your questions timely.”

SUZANNE ARRAGG, RN, BSN, CDONA/LTC, CLNC, CALIFORNIA

“Deciding to change the direction of my nursing career came from a place of feeling overwhelmed by my RN job work environment which was negative and oppressive. Every medical-related case I consult on as a Certified Legal Nurse ConsultantCM gives me a feeling of purpose and excitement. I said goodbye to the negatives surrounding me and now start each day knowing that I’m in control.”

REBECCA JONES, RN, MSN, CNM, CLNC, COLORADO

“I wanted a program that was going to give me certification in the field of legal nurse consulting. The CLNC® Certification awarded by Vickie Milazzo Institute is recognized by lawyers as the gold standard for Certified Legal Nurse ConsultantCM.”

CONNIE S. CHAPPELLE, RN, MN, CLNC, MISSOURI
Register for CLNC® Certification

FALL SALE EXPIRES SEPTEMBER 27, 2019

CLNC® Certification Systems

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<th>Executive</th>
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CERTIFICATION

1. CLNC® Online Video Certification Program
2. Core Curriculum for Legal Nurse Consulting® Textbook
3. CLNC® Certification Exam
4. CLNC® Marketing Center

MENTORING

5. FREE Mentoring from Vickie and the CLNC® Pros for one year from date of purchase
6. Listing in the NACLNC® Online Directory
7. NACLNC® Association Membership Benefits
8. NACLNC® Online Video Apprenticeship

BUSINESS

9. 71 Advanced CLNC® Practice-Building Programs
10. 79 Medical-Related Case Reports
11. 11 Contracts for Your CLNC® Business
12. New CLNC® Products Delivered Annually

Choose Your CLNC® Certification System:

☐ Basic  ☐ Executive  ☐ VIP

Complete Payment Information Below

My Payment Choice:

☐ My check or money order payable to Vickie Milazzo Institute is enclosed. (Personal checks – allow 3 weeks for Online access.)

☐ Charge my:

 ☐ Credit card ☐ Debit card

 ☐ VISA ☐ MasterCard ☐ Discover ☐ AMEX

Credit Card Number ________________

Exp. date ___ / ___ / ___ Security Code (3 or 4 digits) ________________

Name ________________________________

Mailing Address ________________________________

City ___________________________ State ___________ Zip ___________

Home Phone ( ______ ) ___________________________ Check here if this is a new address.

Email ________________________________

Help Is Available to Finance Your Future, see p.12

800.880.0944

SallieMae

FAX: 713.942.8075 • ONLINE: LegalNurse.com • EMAIL: Mail@LegalNurse.com

MONEY BACK

30 DAY RISK-FREE GUARANTEE

SUBTOTAL $__________

Texas residents add 8.25% sales tax $__________

TOTAL ENCLOSED $__________

CERTIFICATION MENTORING BUSINESS

1. CLNC® Online Video Certification Program
2. Core Curriculum for Legal Nurse Consulting® Textbook
3. CLNC® Certification Exam
4. CLNC® Marketing Center

5. FREE Mentoring from Vickie and the CLNC® Pros for one year from date of purchase
6. Listing in the NACLNC® Online Directory
7. NACLNC® Association Membership Benefits
8. NACLNC® Online Video Apprenticeship

9. 71 Advanced CLNC® Practice-Building Programs
10. 79 Medical-Related Case Reports
11. 11 Contracts for Your CLNC® Business
12. New CLNC® Products Delivered Annually

Payments as low as $75/month.

TERMS AND PRICES SUBJECT TO CHANGE WITHOUT NOTICE.
Help Is Available to Finance Your Future as a CLNC® Consultant

Achieving CLNC® Certification is an investment in a future with increased earning potential. Financing means you can afford to get started immediately.

Call to get swift approval, often in minutes.

Even nurses with no credit or a poor credit history may still qualify.

Payments as low as $75 per month.

SallieMae financing options allow you to be your own boss and set your own terms. Interest rates are competitive with no prepayment penalty.

With simple, convenient financing and payments as low as $75 a month, you have no reason to delay becoming a Certified Legal Nurse Consultant™.

CALL 800.880.0944 TO ARRANGE FINANCING

National Approvals

Vickie Milazzo Institute is accredited as a provider of continuing nursing education by the American Nurses Credentialing Center’s Commission on Accreditation.

The CLNC® Certification is the official certification of the National Alliance of Certified Legal Nurse Consultants (NACLNC®), the world’s largest association of legal nurse consultants.

The CLNC® Certification is only available through Vickie Milazzo Institute and is trademarked by the U.S. Patent and Trademark Office. It is recognized by attorneys nationwide.

“Any nurse who has a CLNC® Certification, a strong nursing background and the courage to hang in there can make it as a legal nurse consultant.”

Vickie L. Milazzo, RN, MSN, JD

AS QUOTED IN HOUSTON WOMAN MAGAZINE
RECIPIENT OF NURSEWEEK’S NURSING EXCELLENCE AWARD FOR ADVANCING THE PROFESSION
“Vickie’s work and her training of CLNC® consultants are unparalleled – the gold standard of the legal nurse consulting profession.”

“When I started out as a malpractice attorney, I did all the laborious work of trying to learn medicine and nursing myself. As my practice grew, I relied on medical doctors as consultants, and frankly, they aren’t very good educators.”

Turning to Vickie Milazzo as my legal nurse consultant paid big dividends. Vickie’s multifaceted consultation has been invaluable on my cases. She is both an excellent organizer and a superb educator. As you know, a hospital chart contains thousands of bits of information. Vickie teaches nurses to interpret this huge amount of complex data, explain what’s important in lay terms and clarify how it fits into the overall case analysis. She shows RNs how to turn even the most involved case into a coherent, interesting narrative that I’m able to follow and present persuasively to the jury. I’ve seen the work product of other legal nurse consultants, but Vickie’s work and her training of CLNC® consultants are unparalleled – the gold standard of the legal nurse consulting profession.

Any attorney is foolish not to take advantage of the skills and talent available from RNs like Vickie and the CLNC® consultants who have mastered her system. No one else could do what they can do to save me time and money in preparing medical-related cases. No legal assistant would be aware of the latest healthcare issues and understand how they apply to my cases.

Vickie and the Certified Legal Nurse ConsultantsCM she has trained make me a better lawyer and play a big role in my success.

With all my best wishes for your success,

Andrew L. Todesco, JD
ATTORNEY AT LAW

“Milazzo more than anyone else HAS DEFINED this nursing specialty, shaped its body of knowledge and trained the bulk of practitioners.”

WORKING NURSE

“Legal nurse consultants have earned … $150 [an hour] … Compared to what physicians usually charge, nurse consultants have become a cost-effective solution to getting cases analyzed prior to trial. Of the … [1,819,134] attorneys in practice today, 25 percent deal with medical malpractice and personal injury cases. Sheer numbers indicate the growing need for specialized legal nurse consultants.”

HOUSTON CHRONICLE
Testimonials from REAL NURSES

“Vickie’s CLNC® Certification Program was great, informative and certainly the beginning of my success … Every door I have knocked on has been opened. Within four months as a full-time CLNC® consultant, I billed more than $125,000. Last year, I billed $330,000.”
DARLENE BELLOWS, RN, CLNC, TENNESSEE

“I am amazed at how fast my CLNC® business has taken off. I took your advice and it paid off big. I have already made back my investment and then some. The CLNC® Certification Program gave me the tools to bring my dream of being an entrepreneur to fruition. You changed my life forever!”
CAROLINE BIRCHMORE, RN, MN, FNP, CLNC, SOUTH CAROLINA

“Vickie has created an industry of polished and skilled nurse entrepreneurs. I have never encountered such quality people in all my years in nursing and business. In going through the CLNC® Certification Program, Vickie held back not one iota of her experience. This course is my ‘go to’ reference for my CLNC® business.”
CAROL CAGNO, RN, CLNC, PENNSYLVANIA

“Legal nurse consulting has changed my life. It’s made me a happier person. I love nursing and I love law. I’ve combined the two, doing something that my heart’s in, and I can just be myself.”
DORENE GOLDSTEIN, RNC, BSN, CLNC, MASSACHUSETTS

“Because I live in a rural area, most of my attorney-clients are in other cities and states. I have clients who I’ve worked with for years that I have never met face-to-face. Everything is handled remotely. Even the attorney-clients I have who are within driving distance, opt to mail or email the medical records. I Skype, speak with them on the phone or email to discuss cases. There is no such thing as a typical day as a Certified Legal Nurse ConsultantCM, and that is exactly the way I like it!”
JANE A. HURST, RN, CLNC, OHIO

“Graduates of Vickie Milazzo Institute told me that Vickie is a dynamic teacher and speaker, and that her program is well worth the money. They were right!”
JULIE C. FORD, RN, BSN, CLNC, OKLAHOMA

FREE BOOK!
Introduction to Legal Nurse Consulting Seventh Edition
Call 800.880.0944 for your free copy and discover what real, working Certified Legal Nurse ConsultantsCM do on a typical day. Plus receive The Role of the Certified Legal Nurse ConsultantCM – the actual first module of the trademark CLNC® Certification Program.
“Becoming a Certified Legal Nurse Consultant® has made so many dreams come true for me. It’s been a life-long dream to have my own company and be independent, and here I am, doing just that. Some days I still can’t quite believe it’s true.”
SHARON KENNELL, RNC, BHA, CLNC, INDIANA

“Becoming a Certified Legal Nurse Consultant® has just given me a totally different meaning, a purpose, a reason to wake up. I love having the freedom to know that I have my own business, I’m running my own world.”
MAGGIE DRISCOLL, RN, BSN, CCRN, CLNC, NORTH CAROLINA

“It’s wonderful to be paid what I’m worth for the first time in my life. I love the perks of being a Certified Legal Nurse Consultant®.”
JAN M. SKADBERG, RN, BSPA, CLNC, WEST VIRGINIA

“I’m now working with three medical malpractice attorneys and loving it! My entire life’s experience has brought me to this wonderful, exciting point. Thank you Vickie for sharing your life’s work and business expertise with me. Your CLNC® Certification Program sets us apart in a whole different league.”
ANDREA HARTONG, RN, CLNC, ILLINOIS

“I make my own hours. I come and go as I please. I can sit at my computer in my pajamas and nobody knows. I love the independence. I love the challenge. Every case I work on is different. My days are never the same. Legal nurse consulting has changed my life tremendously.”
DALE BARNES, RN, MSN, PHN, CLNC, CALIFORNIA
~Vickie is an amazing woman who turned her ideas and dreams into a successful business.~

BILL RANCIC, THE APPRENTICE

AWARDS & HONORS

• New York Times Bestselling Author
• Inc. Top 10 Entrepreneur — one of the top 10 entrepreneurs in the U.S.
• Inc. Top 5000 Fastest-Growing Private Company in America
• Inc. Top 50 Fastest-Growing Education Company
• Stevie® Award (Business’s Oscar®) — Mentor of the Year
• Wall Street Journal Bestselling Author
• Inc. Bestselling Business Author
• Most Innovative Small Business by Pitney Bowes®
• Top 100 Small Business in Houston
• Top 25 Woman-Owned Business in Houston
• Top 50 Fastest-Growing Woman-Owned Business in Houston
• Telly Award for Video Presentation Production
• Top 50 Most Influential Women in Houston
• NurseWeek Nursing Excellence Award for Advancing the Profession
• Susan G. Komen’s Hope Award for Ambassadorship

PUBLICATIONS

• The New York Times
• USA Today
• Los Angeles Times
• Dallas Morning News
• Houston Business Journal
• Baltimore Sun
• Ladies’ Home Journal
• Lawyers USA
• Time.com
• Success Magazine
• Entrepreneur
• Philadelphia Inquirer
• Houston Chronicle
• StartUpNation.com
• Fort Worth Star-Telegram
• Investor’s Business Daily
• Pink Magazine
• Seventeen
• Huffington Post
• Women’s Health
• MSNBC.com
• WomansDay.com
• Chicago Tribune
• Pittsburgh Business Times
• Small Business Success

TV & RADIO APPEARANCES

ABC • CBS • FOX • NEWS • NBC • NPR • Bloomberg • Newsweek • USA Today • Forbes • SiriusXM • Houston Chronicle • Fox Business • FOX • Fox News • Varnum Real Story • Entrepreneur • Success Magazine • Wall Street Journal • Lawyers USA • Entrepreneur • Entrepreneur

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“If a legal nurse consultant program took one to two years to complete, I knew it wasn’t for me. I wanted to be able to start as soon as possible. Vickie Milazzo Institute provides a thorough program that can be done in a week’s time through the CLNC® Online Video Certification Program. It’s convenient for RNs trying to launch a new career while still employed in their current RN job. The quality of Vickie Milazzo Institute’s legal nurse consultant program is superb. Vickie is a nurse, an attorney and a business owner. She understands the legal nurse consulting business from all three aspects. A nurse who teaches a course or an attorney who teaches a course does not have a complete perspective of the field of legal nurse consulting.”

MARCIA L. BELL, RN, BSN, CAPA, CLNC, MARYLAND

“Becoming a CLNC® consultant has put me in the driver’s seat of my professional and personal life. No holidays, weekends, 12-hr shifts or hoping no one else wants the same vacation week I requested. I have taken control of my life, and that is a well-deserved and well-earned change for the better!”

DEBRA GOOD-ZEINER, RN, BSN, CLNC, PENNSYLVANIA

“The professional growth and respect for self I have gained is great. Being a CLNC® consultant has taught me that I can do anything I set my mind to. It gives me a feeling of strength and fulfillment that no other job has ever done.”

MILDRED M. MANNION, RN, BSN, CNOR, CLNC, MASSACHUSETTS

“While reviewing records for either the plaintiff or defense, I’m conscious of the fact that real people have been hurt and are looking for answers, healing and affirmation. My role as a Certified Legal Nurse Consultant™ is to work with humility, diligence and conscientiousness to ferret out the facts and present them objectively. When I have done this well, I’m proud and gratified about the final results.”

CAROLYN J. BILODEAU, RN, BSN, MS, CLNC, MASSACHUSETTS