

## **Vickie L. Milazzo, RN, MSN, JD**

### **Biography**



*Inc.* Top 10 Entrepreneur Vickie L. Milazzo, RN, MSN, JD is founder and president of Vickie Milazzo Institute. Milazzo single-handedly pioneered the field of legal nurse consulting in 1982. According to *The New York Times*, she “crossed nursing with the law and created a new profession.” Her master’s degree in nursing, with a concentration in education, and her law degree uniquely qualified Milazzo to invent this nursing specialty.

Named by *Inc.* magazine as one of the Top 5000 Fastest-Growing Private Companies in America, the Institute is the oldest and largest legal nurse consulting training institute and the only publishing company exclusively devoted to this field. In 1994, Milazzo created the trademark CLNC<sup>®</sup> Certification Program, the first national legal nurse consulting certification. She then built the *National Alliance of Certified Legal Nurse Consultants (NACLNC<sup>®</sup>)*, a professional association of 6,000 members. Nationally recognized by attorneys, the CLNC<sup>®</sup> Certification is the official certification of the *NACLNC<sup>®</sup>*.

High-powered legal firms have discovered the value of adding Certified Legal Nurse Consultants<sup>™</sup> to their litigation teams as behind-the-scenes experts. The winning combination of an attorney’s legal know-how combined with the CLNC<sup>®</sup> consultant’s healthcare knowledge drives an attorney’s most authoritative and impactful courtroom presence.

A nationally acclaimed keynote speaker and member of the National Speakers Association, Milazzo has spoken for groups such as the American Association for Justice, The Oprah Winfrey Boys & Girls Club, Texas Trial Lawyers Association, Farmers Insurance, Oncology Nursing Society, eWomen Network, the Kripalu Center for Yoga and Health and other business and professional organizations. She has also educated thousands of nurses as an Internet chat host.

### **Milazzo’s Nationwide Media Attention Spotlights the CLNC<sup>®</sup> Profession**

Milazzo has appeared on national radio and TV as an expert on legal nurse consulting, entrepreneurship and career advancement. As a contributor to the National Public Radio program, *This I Believe<sup>®</sup>*, she shared her success strategies with NPR listeners. NPR has an audience of more than 26 million listeners. She has also been featured on over 200 other national and local radio stations, reaching more than 20 million listeners, including XM Satellite Radio, Sirius Satellite Radio, KMAZ (Los Angeles), WONX (Chicago), WWAM (Philadelphia), WKNH (Boston) and WFNY (NYC).

The authoritative educator in her field, Milazzo has been featured or profiled in numerous publications, including *The New York Times*, *St. Louis Post-Dispatch*, *Houston Woman Magazine*, *NurseWeek*, *Entrepreneur*, *Small Business Success*, *Cincinnati Enquirer*, *Houston Chronicle*, *Investor's Business Daily*, *Pittsburgh Business Times*, *Ladies Home Journal*<sup>™</sup>, *Texas Bar Journal*, *Knight Ridder Media Services*, *Los Angeles Times*, *Philadelphia Inquirer*, *Baltimore Sun*, *Fort Worth Star-Telegram*, various Gannett publications and in more than 220 community newspapers reaching over 16.6 million readers.

Her work has been published everywhere from *USA Today* to *Seventeen* to *PINK* magazine and in many nursing, legal and business media, such as *MSNBC.com*, *StartupNation.com*, *Lawyers USA*, *Nursing Spectrum*, *Forensic Nurse*, *American Journal of Nursing*, *National Medical-Legal Reporter*, *Association of Trial Lawyers of America Newsletter* and *Entrepreneur's Startups*.

Milazzo's many honors include the following:

- *Wall Street Journal* bestselling author
- *Inc.* Top 10 Entrepreneur – one of the top entrepreneurs in the nation
- *Inc.* Top 5000 Fastest-Growing Private Company in America
- *Inc.* Top 100 Fastest-Growing Education Company in America
- Stevie<sup>®</sup> Award for Women Entrepreneurs – Mentor of the Year
- *NurseWeek* Nursing Excellence Award for Advancing the Profession
- Most Innovative Small Business – Pitney Bowes
- Top 100 Small Business in Houston – *Houston Business Journal*
- Top 50 Most Influential Woman in Houston – *Houston Woman Magazine*
- Top 10 Woman-Owned Company in Houston Ranked by Largest Percentage of Revenue Growth, Top 25 Woman-Owned Business in Houston and Top 50 Fastest-Growing Woman-Owned Business in Houston – *Houston Business Journal*

In all her work Milazzo openly shares her practical and proven strategies as she coaches and mentors nurses to take charge of their professional destiny. Milazzo is a powerful advocate for women in business and for nurses. Her vision is to revolutionize nursing careers one RN at a time. Her audiences are transformed and inspired to action by her extensive business expertise, irresistible drive and vibrant energy. The most common refrain from nurses attending her seminars is, “*She changed my life!*”

### **Bestselling Business Author Defines the Standards for Legal Nurse Consulting**

Milazzo is the author of the national bestsellers: *Core Curriculum for Legal Nurse Consulting*<sup>®</sup> textbook; the CLNC<sup>®</sup> Certification Program; the Private and NACLNC<sup>®</sup> Apprenticeships; *I Am a Successful CLNC*<sup>®</sup> *Success Journal*; *Create Your Own Magic for CLNC*<sup>®</sup> *Success*; and *Flash 55 Promotions: 55 FREE Ways to Promote Your CLNC*<sup>®</sup> *Business*. She is coauthor of several books: *101 Great Ways to Improve Your Life*; *Rising to the Top* coauthored with Jim Rohn and Jack Canfield; and *Roadmap to Success* coauthored with Ken Blanchard and Stephen Covey. Milazzo is the editor of the bimonthly newsletter *Legal Nurse Consulting Ezine*, available online at [LNCEzine.com](http://LNCEzine.com).

She is also the author of the *Wall Street Journal* bestseller, [\*Inside Every Woman: Using the 10 Strengths You Didn't Know You Had to Get the Career and Life You Want Now\*](#). Published by John Wiley & Sons, Inc., *Inside Every Woman* is now in its seventh printing and is being published in five additional languages. Milazzo delivers *Inside Every Woman* seminars across the country (seminar presentations are available on [DVD and audio CD](#)).

Milazzo earned her bachelor of science in nursing at the University of St. Thomas and her master of science in nursing at Texas Woman's University, both in Houston. She earned her juris doctor at South Texas College of Law.

For more information on Vickie L. Milazzo and Vickie Milazzo Institute, please visit [LegalNurse.com](#) and [InsideEveryWoman.com](#).